



Effective Communication Skills for Scientific and Technical Professionals

Harry E. Chambers

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Flatter, more collaborative organizational structures, combined with the pressure to translate innovative ideas into action quickly, are increasing the need by technical professionals—such as computer programmers, design specialists, engineers, and R&D scientists—to expand their repertoire of communication and managerial skills. In this highly accessible and practical book, Harry Chambers offers a wealth of strategies and tactics for building these skills, to the benefit of individuals, teams, and companies. In his trademark shoot-from-the-hip style, Chambers identifies specific real-world challenges that technical professionals face in the workplace, and offers definitive guidelines for enhancing their communication skills—from making presentations to giving and receiving criticism to navigating office politics. Featuring interviews with people in the trenches, as well as self-assessment tools and exercises, *Effective Communication Skills* will become a valued resource for technical professionals and their colleagues, trainers, and HR departments in all industries.

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