



Versicherungsmakler: Provisionserlöse entwickeln sich rückläufig (German Edition)

Thomas Trares

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Bei den Versicherungsmaklern sind 2012 die Provisionserlöse zurückgegangen. Belastet haben gedeckelte Provisionen, Unisex-Tarife und niedrige Zinsen. Zudem macht der Branche der Mangel an Nachwuchs zu schaffen. Der Branchenverband VDVM zieht gegen eine Deckelung der Provisionen in der Lebensversicherung zu Felde.

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