

Process Consulting: How to Launch, Implement, and Conclude Successful Consulting Projects

Alan Weiss



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Follow the expert advice in this book--the fifth in The Ultimate Consultant series--and you will learn what it takes to work effectively with clients to launch and conduct projects and bring them to a successful conclusion. Alan Weiss, internationally recognized consultant and author of the best-selling Million Dollar Consulting, shows you how to form partnerships with clients who will enthusiastically assist and support the implementation of all your consulting projects.

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